



# Basic Pillar Comparison Chart

FOR BUSINESS' UNDER \$300K IN REVENUE

	Income Tax \$300/month	Bookkeeping \$300/month	Combined \$525/month
Income Tax Preparation	✓	✗	✓
Income Tax Planning	✓	✗	✓
Annual Financial Analysis Report	✓	✗	✓
Unlimited Access	✓	✓	✓
Outsourced Accounting	✗	✓	✓
Gusto Basic Assistance	✗	✓	✓

\*Additional services can be included: see Add-On Options



# Add-On Options

FOR BUSINESS' UNDER \$300K IN REVENUE

Step 1: Choose a Basic  
Pillar Option

Step 2: Add any desired  
Add-On services

## Pricing

Bill Pay \$150/month

QBO Fees \$50/month

Sales/Lodging Tax \$50/month

Gusto Advanced  
Management \$75/month

Purchasing or Developing a RV Park or Campground?

We can help! Contact us for more information.



# Additional Pricing Information

FOR BUSINESS' UNDER \$300K IN REVENUE

## Tax Preparation and Tax Planning

Includes tax preparation for 2 tax returns (generally one business and one individual return) for Federal, State and Local filings. Additional returns are \$500 each. Tax planning is done twice a year if desired by client.

## Outsourced Accounting

Monthly bookkeeping completed using QuickBooks Online. QBO fees invoiced separately.

## Annual Financial Analysis Report

Comprehensive analysis report prepared comparing your numbers for your most recently completed year against industry averages.

## Unlimited Access

We want you to ask us your questions! You will have unlimited access to our Team via phone/email for all non-homework issues regarding the financial aspects of managing your Campground.

## Gusto Basic Assistance

If you process your payroll through Gusto, we will provide support for any questions or assistance you may need as you manage your payroll.

## Gusto Advance Management

If you would prefer that we manage your Gusto payroll account, then this option is for you. We will enter your hours, add new employees, make sure everyone is paid on time, etc.

## Bill Pay

Completed using bill.com. You send us the invoices, we will take care of processing the bills and sending out the payments. Additional software fees from bill.com will apply.

## Sales/Lodging Tax

Completion of your sales/lodging tax returns.